



Stanislav Solomko

Associate Partner

Stanislav Solomko is in charge of our activities in the Russian Federation, CIS countries and Baltic states. In addition, he leads Solution Group Network and Fleet Planning. In his region, Stanislav is well known and respected by regulators, investors, airports, operators, leasing companies and aircraft manufacturers.

Stanislav got his first whiff of kerosene with Delta Air Lines at Pulkovo airport while studying in St. Petersburg in the early 90's. Following an MBA program in the US, Stanislav joined Canadian Airlines in Calgary looking after network and budget planning. At Air Canada, he was put in charge of the Asia Pacific and Latin America regions. Stanislav taught Airline Marketing in the Aviation MBA program at Concordia University in Montreal and published a paper on the prospects of low-fare airlines in Asia in the Journal of Air Transport Management.

When he joined Lufthansa Consulting in 2005, Stanislav's ability to optimize supply needs to reconcile current and future demand with an eye on profitability quickly made him an asset on commercial planning projects with passenger and cargo airlines in Malaysia, Indonesia, Egypt, Venezuela, Kuwait and Russia as well as air service development projects at European airports.

Key projects since taking on the directorship in 2007 include strategy validation at Saudi Arabian Airlines, network and fleet realignment for Aeroflot regional subsidiaries, network and revenue management optimization at UTair, comprehensive aircraft marketing support for an aircraft manufacturer, network and fleet planning for air astana, strategic planning for high-growth airlines in Brazil, Caribbean and Europe, traffic forecasts and master plan for major and regional airports and investors into airport infrastructure. In 2012, Stanislav took over the market leadership in Russia and Baltics, followed by expansion to CIS in 2016 that represent one of the key markets for Lufthansa Consulting with local employees and permanent office in Moscow.

Please contact Stanislav to discuss your business development plans in the Russian Federation:
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