

Airport Services



Lufthansa Consulting

Aviation clients rely on our targeted approach and unique benefits

■ Concepts and solutions from both an airport and an airline perspective

because we know the airline business and integrate this expertise
by setting airport standards from an airline's point of view

■ Implementation support for our solutions conserve your resources

because we are convinced that our solutions work in practice

■ Constant know-how transfer

because we propose joint project teams staffed by your specialists and our experts

■ Specialists from all fields of the aviation industry

because we are part of the worldwide Lufthansa Group and our team consists
of experts from all areas of the aviation industry and related industries

■ Long-term practical aviation experience

because we have been part of the aviation industry for more than 20 years

■ Close cooperation with international organizations and compliance with all industry standards

because we are up-to-date with the newest regulations in the aviation
business and we act accordingly

■ International project expertise

because we have completed more than 1.600 projects worldwide

International clients experienced durable success from our dedicated services

- AAG Autoridad Aeroportuaris de Guayaquil: Guayaquil Airport, Ecuador
- AAT – Asia Airfreight Terminal Co. Ltd., Chek Lap Kok, Hong Kong, China
- Aeropuerto Ciudad Real, Spain
- Airbus Industries, France
- Airport Belo Horizonte, Brazil
- Airports of Thailand Public Company Ltd: Chiang Mai, Hat Yai, Phuket and Chiang Rai Airports, Thailand
- Airports International, UK
- Astana International Airport, Kazakhstan
- Athens International Airport, Greece
- Avia Invest, Russia
- Beozzo Costruzioni s.r.l.: Badia Polesine Airport, Italy
- Bengaluru International Airport, Bangalore, India
- Berlin Brandenburg International Airport, Germany
- Bristol International Airport, UK
- Bucharest International Cargo Center, Romania
- Budapest Airport, Hungary
- Cairo Airport Company, Egypt
- Cologne Bonn Airport, Germany
- DLR – German Aerospace Center, Germany
- Düsseldorf Mönchengladbach Airport, Germany
- EBRD European Bank for Reconstruction and Development: Tbilisi Airport, Georgia
- Edmonton Airport, Canada
- European Commission
- Fraport, Germany
- Globe Ground Berlin, Germany
- Globe Ground St Petersburg, Russia
- Globe Ground Bangalore, India
- Gobierno del Estado de Mexico: Toluca International Airport, Mexico
- Government of Belize: Strategic Airport Master Plan for Philip S.W. Goldson Airport, Belize
- Government of Burkina Faso: Ouagadougou International Airport, Burkina Faso
- Government of Congo: three major airports, Congo
- Government of Perm Krai: Perm Airport, Russia
- Government of Uruguay: Carrasco International Airport, Uruguay
- Government of Veracruz, Veracruz International Airport, Mexico
- Governo de Minas, Brazil
- Hamburg Airport, Germany
- Hellenic Government for Airports on Crete, Greece
- Hochtief and Air Rianta for Turin International Airport, Italy
- ISAP Independent Slovak Airport Partners: Bratislava and Kosice Airports, Slovak Republic
- Jordan Airports Company, Jordan
- Khartoum International Airport, Sudan
- Kemerovo International Airport, Russia
- KfW (German Bank for Reconstruction): Tashkent International Airport, Uzbekistan
- Kish Freezone, Iran
- Koltsovo International Airport, Yekaterinburg
- Los Angeles World Airports, USA
- Lufthansa Cargo, Germany
- Lufthansa Technik, Germany
- Metro Alianza Mexico: Aeropuerto del Norte, Mexico
- Montenegro Development Agency: Podgorica and Tivat Airport, Montenegro
- Munich Airport, Germany
- Municipality of Lodz: Lodz Airport, Poland
- Novaport, Russia
- Ottawa International Airport, Canada
- Pars Special Economic Energy Zone Organization: Persian Gulf International Airport, Iran
- Port Authority of New York & New Jersey, USA
- Renova Group of Companies, Russia
- Saigon Cargo Service Corporation: Tan Son Nhat International Airport, Vietnam
- Sahne Boostan Design & Management: Iman Khomeini International Airport, Iran
- Sary-Arka Airport, Karaganda, Kazakhstan
- SAT Consulting and Iranian Airport Company (IAC): Mashhad International Airport, Iran
- Sheremetyevo Airport Moscow, Russia
- State Government of Guanajuato: Guanajuato Inland Port, Mexico
- Stuttgart Airport, Germany
- Sun Hung Kai Properties Ltd: Chek Lap Kok International Airport, Hong Kong, China
- Sydney Airport, Australia
- Surgut International Airport, Russia
- TACT Taiwan Air Cargo Terminal: Kaohsiung International Airport and Chiang Kai-Shek International Airport, Taiwan
- Tallinn Airport, Estonia
- The World Bank
- Tulsa International Airport, USA
- Vnukovo Airport, Moscow, Russia



Airport Management

- Airport Strategy
- Organizational Development (CAA/Airport)
- Business Planning and Financial Planning
- Cost Optimization and Revenue Enhancement

Airport Planning

- Master Planning
- Terminal Planning
- Capacity Analysis
- Technical Infrastructure Planning
- Airport City/Industrial Zone

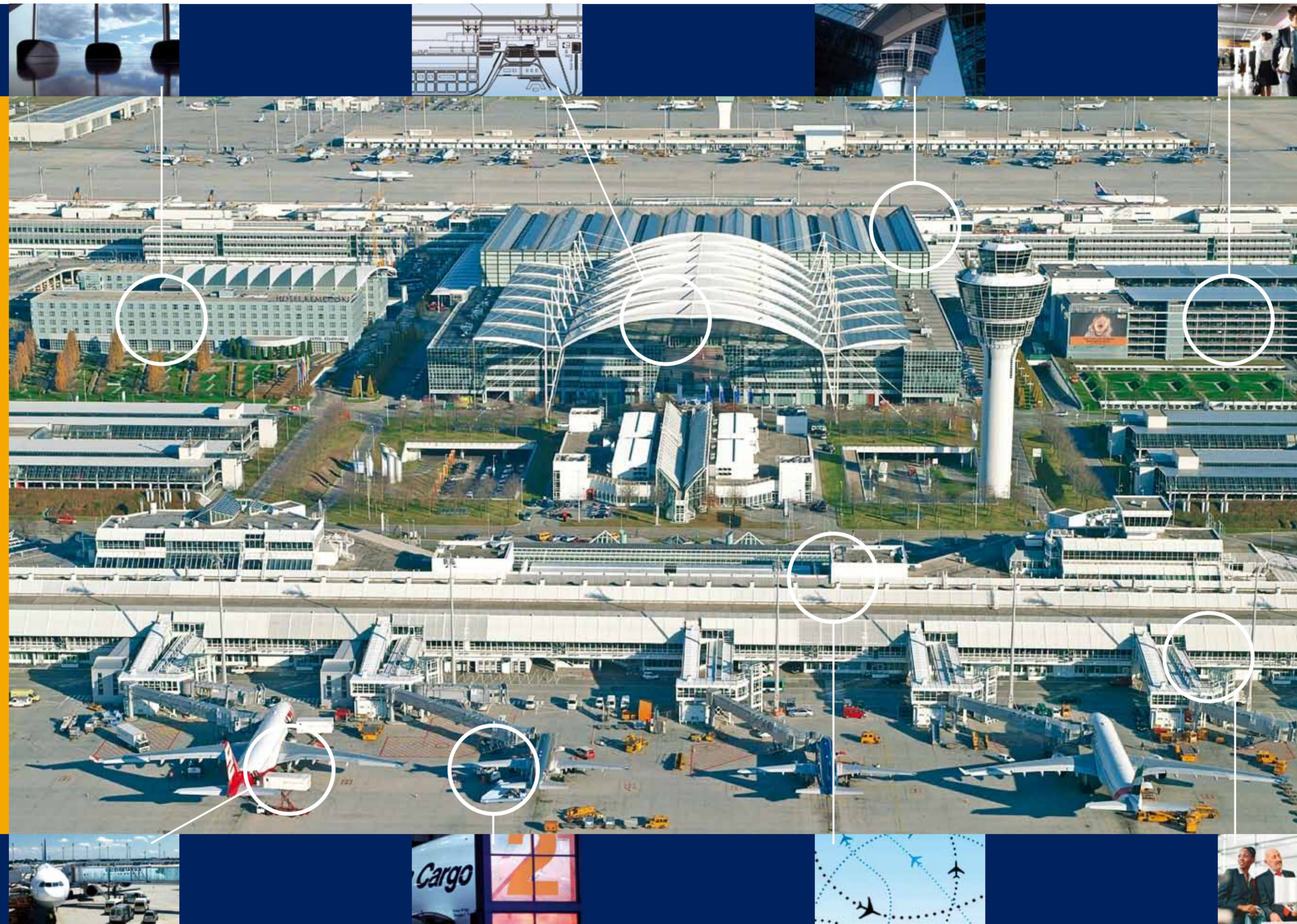
Airport Privatization

- Bid Management
- Concession Development
- Financial Assessment and Valuation
- Investment Management
- Economic Impact Analysis
- Business Planning

Airport Business Development

- Air Service Development/Airline Marketing
- Non-Aeronautical Revenues Strategy
- Car Parking Optimization
- Business Diversification Concepts
- Due Diligence

Airport Services



Courtesy of Munich Airport

Airport Operations

- Operational Planning
- Process Assessment and Optimization
- Ground Handling Start-Up
- Resource Management
- Airport Safety and Security

Cargo

- Cargo Warehouse Planning
- Cargo City Planning
- Free Economic Zone
- Cargo Logistics

Analysis and Forecasts

- Route and Network Development
- Route Profitability Analysis
- Market Potential Analysis
- Aviation Trend Analysis
- Air Traffic Forecast

Airport Service Quality

- Airport Service Quality Concept
- Quality Assessment and Enhancement
- Customer Service Program
- Reward and Recognition Program



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